

SAN ANTONIO WATER SYSTEM
 P. O. BOX 2449
 SAN ANTONIO, TEXAS 78298-2449
TABULATION OF BIDS

PROPOSAL: Annual Contract for
 FOR: Ford Captive & Competitive Parts & Service
 TIME & DATE: (June 1, 2019 through May 31, 2020)
 3:00 p.m., March 13, 2019
 ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

McCombs HFC Ltd./
 Red McCombs Ford
 8333 IH 10 West
 San Antonio, TX 78230

Northside Ford
 12300 San Pedro Ave.
 San Antonio, TX 78216

GrandeTruck Center
 4562 IH-10 East
 San Antonio, TX 78219

ITEM 1	PARTS - IT IS ESTIMATED THAT SAWS WILL SPEND \$150,000		150,000.00	150,000.00	150,000.00
	Percent of discount or markup offered		Cost + 9.9%	Cost + 6%	Cost + 10%
	Product Identification (Mfg)		Ford/Motorcraft	Ford	Ford
	Type price schedule (dealer, jobber, etc.)		Dealer	Dealer	Dealer
	Price schedule number		FPS-3642	FPS 3642	N/A
	Date of price schedule		Jan. 1, 2019	3/1/19	Current at the time of purchase
	Price schedule column on which discount is based (i.e., distributor, net, wholesale)		Dealer Net (cost)	Cost	Cost
	TOTAL		164,850.00	159,000.00	165,000.00
ITEM 2	INDIVIDUAL ITEMS				
1.	ICP, Part #3C3Z9F838EA	Dealer Cost SAWS Price	101.32 111.35	101.32 107.40	101.32 111.45
2.	Flasher, Part #5C3Z13350AA	Dealer Cost SAWS Price	11.75 12.91	11.75 12.46	11.75 12.93
3.	Rotor, Assembly, Part #5U2Z1V125ME	Dealer Cost SAWS Price	88.71 97.49	88.71 94.03	88.71 97.58
4.	Shift Indicator, Part #6L5Z7A110AA	Dealer Cost SAWS Price	16.55 18.19	16.55 17.54	16.55 18.21
	Rotor Assembly, Part #7U2Z1V125CA	Dealer Cost SAWS Price	N/A	N/A	N/A
	Rotor Assembly, Part #7U2Z2V026BA	Dealer Cost SAWS Price	N/A	N/A	N/A
5.	Seal, Part #AC3Z1S175A	Dealer Cost SAWS Price	20.50 22.53	20.50 21.73	20.50 22.55
	Kit Brake Lining, Part #AC3Z2200B	Dealer Cost SAWS Price	N/A	N/A	N/A
6.	Hub Assy, Part #CC3Z1102A	Dealer Cost SAWS Price	104.98 115.37	104.98 111.28	104.98 115.48
7.	Seal, Part #CC3Z1S175A	Dealer Cost SAWS Price	11.88 13.06	11.88 12.59	11.88 13.07
8.	Fuel Module Relay, Part #FOAZ14N089A	Dealer Cost SAWS Price	10.65 11.70	10.65 11.29	10.65 11.72
9.	Spark Plug, Part #SP479	Dealer Cost SAWS Price	2.63 2.89	2.63 2.79	2.63 2.89
	TOTAL		405.91	391.11	405.88
ITEM 3	LABOR				
	Shop Rate		\$59hr x 1800hrs=\$106,000	\$80hr x 1800hrs=\$144,000	\$120hr x 1800hrs=\$216,000
	Shop Supply Charge		4.95%	0.00%	10%
	TOTAL		106,000	144,000	216,000
			*		
	GRAND TOTAL	TOTAL	271,255.91	303,391.11	381,405.88

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	EXTENSION 1		271,255.91		
	EXTENSION 2		271,255.91		
	EXTENSION 3		271,255.91		
	Terms		Net 30 days	Net 30 days	Net 30 days
	Delivery Days				
	*LOW BIDDER				

BID INVITATIONS E-MAILED TO AND/OR PICKED UP BY:

Grande Ford Truck
 Jordan Ford, Ltd.
 Mac Haik's Southway Ford
 Northside Ford
 Red McCombs Ford

Demandstar
 SAWS Website